# BARRACUDA

# **CAPABILITIES STATEMENT**

# **COMPANY SUMMARY**

Barracuda PR is certified woman-owned small business that provides public relations, marketing, advertising, and public outreach and involvement services related to a wide variety of projects.

2209 Pittsburg Ave. El Paso, Texas, 79930

Marina Monsisvais, CEO Marina@BarracudaPR.com 915.861.0446

HTTP://WWW.BARRACUDAPR.COM

Primary NAICS Code 541820 Secondary NAICS Code 541613 UEI J1WPFDZN7BL5 CAGE Code 9DH14 Bonding Level \$1 Million/ \$3 Million general aggregate

# DESIGNATIONS

- TxDOT DBE (Disadvantage Business Enterprise) certified
- TXHUB/CMBL #1900734802200
- SBA certified Woman-Owned Small Business (WOSB)
- ESC Region 19 Allied States Cooperative Awarded Vendor; #21-7387 and #22-7430

# PROFESSIONAL CERTIFICATIONS

- National Environmental Protection Act (NEPA) Trained
- NISM Social Media Certified Agency
- CNU-accredited Public Engagement Director

# **DIFFERENTIATORS**

- Subject matter experts in public relations and communications
- From concept to completion marketing solutions
- Diversified staff; bilingual (English/Spanish) and bicultural
- Qualitative and quantitative research

# **CORE COMPETENCIES**

# **PUBLIC RELATIONS**

- Press and Wire Releases
- Crisis Communication
- Media Pitching
- Media Training
- Strategic Communication Planning
- Copywriting

### PUBLIC INVOLVEMENT

- Bilingual Public Involvement and Outreach
- In-person and Virtual Community Meeting Coordination

### QUALITATIVE RESEARCH

- Qualitative Interviews
- Survey Development and Deployment
- Focus Group Recruitment
- Bilingual Mediation of Focus Groups
- Outcomes Report

### MARKETING

- Strategic Media Buying
- Digital Media Buys

### **GRAPHIC DESIGN**

- Motion Graphics
- Branding and Identity Development
- Collateral Design

## **SOCIAL MEDIA**

- Social Media Management
- Paid Social Media Advertising
- Platform Optimized Content Creation
- Social Media Training
- Social Media Reports and Analysis

# PHOTO/VIDEO

- Video and Photo Production
- Editing
- Multi-camera Livestreaming
- Scriptwriting
- Bilingual Voiceover Production

# PAST PERFORMANCE

- Vision Zero: City of El Paso; Sub Contractor; Public Involvement Services; \$120K; 2022-Ongoing
- **Spaceport America:** Spaceport America; Prime Contractor; Social Media and Graphic Design Services; \$250K; 2019-2023
- I-10 Connect: Texas Department of Transportation; Sub Contractor; Public Involvement Services; \$450K; 2019-2023